

# LOCATION: CENTRAL EUROPE

## TIME FRAME: SUMMER/AUTUMN 2004

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## THE PROJECT

- An international manufacturing client issued a brief for a new facility in Central Europe which needed to be close to good transport links to Germany
- We carried out a thorough search for new and existing facilities and development opportunities in the two accession countries which were specified by the client
- We concluded that for this particular project the existing stock in Central Europe is not readily reuseable or adaptable and that “build to suit” would be the best route forward
- We have prepared and submitted a full report on:
  - Site availability –v– existing facilities
  - Workforce availability
  - Grants and incentives
  - Transport links
  - A reasoned recommendation for one of the two countries
- Once the client has agreed a short-list of locations with us, we will seek competing bids from chosen cities and developers to obtain the best deal
- We will acquire the site, source an environmental audit and if necessary project manage the clean up. We will then project manage the development right through to occupation by our client, using our long established network of local advisors

**For further information on this project contact:  
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