

LOCATION: SCOTLAND

TIME FRAME: 2004

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THE PROJECT

- An international manufacturing client, for whom we act as retained consultants, needed to relocate its Scottish operation, and local management considered that they had found the solution.
- We believed that better options both in terms of the site and the deal which had been achieved were feasible
- We found an alternative site which was better located and configured in terms of our client's needs
- We have negotiated a deal with the site owner/developer, which has saved our client £1m over the first 5 years of the lease compared with the original deal
- We have negotiated a substantial level of grant aid to make the project viable
- We will supervise the construction phase for our client and project manage their fit-out
- We will dispose of our client's existing leasehold facility as cost effective as possible to minimise their liabilities

**For further information on this project contact:
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